



Minutes of the 10th Annual General Meeting (AGM)

Pakistan-Afghanistan Joint Chamber of Commerce & Industry (PAJCCI)

Date: September 28, 2024

Venue: PAJCCI Secretariat & Online via Zoom

1. Opening of the Meeting

- The meeting commenced with the recitation of the Holy Qur'an by **Mr. Suleyman Chawla**.
 - **Mr. Jawaid Bilwani** welcomed members attending physically and via Zoom, appreciating their participation despite scheduling delays.
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2. Confirmation of Previous Minutes

- The minutes of the **9th AGM held on September 27, 2023** were circulated in advance.
 - Members were invited to propose amendments. With suggested modifications duly incorporated, the minutes were unanimously confirmed.
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3. Adoption of Annual Accounts (2023–2024)

- **Mr. Junaid Makda** informed members of the audit process and delays caused by parallel reviews initiated by BHC.
 - The financial statements for the year ending **June 30, 2024**, prepared by **Reanda Haroon Zakaria**, were presented.
 - After discussion, the accounts were formally adopted by the House.
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4. Declaration of Election Results (2024–2026)

- The Election Commission comprised **Mr. Qazi Sufian Zahid (Returning Officer)**, **Mr. Mehmood Rahman Beg (Scrutinizer)**, and **Ms. Sakina Hashim (Polling Officer)**.
- The election was conducted smoothly, with all candidates elected **unopposed**.
- Elected Executive Committee Members:



- Mr. Junaid Makda – Makda Pvt. Ltd., Karachi (**President**)
 - Mr. Zia-ul-Haq Sarhadi – Zia Customs Agency, Peshawar (**Senior Vice President**)
 - Mr. Pervez Lala – Lala Textile, Lahore (**Vice President**)
 - Mr. Abdul Basit – AP Corporation, Karachi
 - Mr. Suleyman Chawla – Creative Pearls Pvt. Ltd., Karachi
 - Mr. Farooq Ahmed – Farooq Trading Co., Peshawar
 - Mr. Mohammad Atta-ur-Rehman – AR Processing Industries, Islamabad
 - Mr. Mohammad Zikar Mehenti – Mehenti Corporation, Karachi
 - Mr. Obaidullah Durvesh – Durvesh International, Karachi
 - Ms. Nighat Shahid – Shan Industries, Faisalabad
 - Mr. Mohammad Usman Ansari – Raver Custom Trading Agency, Peshawar
 - The Chairman and members congratulated all newly elected office bearers.
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5. Appointment of Auditor (2024–2025)

- The firm **Reanda Haroon Zakaria** was re-appointed as the Chamber's auditor for the upcoming year.
 - Members agreed to a 10% revision in audit fees, subject to negotiation.
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6. Chairman's Address – Mr. Zubair Motiwala

- Congratulated the newly elected team and shared strategic guidance for the Chamber.
 - Highlighted the sharp decline in **Pakistan-Afghanistan trade** from **USD 2.76 billion** to below **USD 800 million**, urging immediate efforts to strengthen **B2B linkages** regardless of political challenges at the G2G level.
 - Stressed the need to:
 - Revitalize transit trade routes, including through Iran and Central Asia.
 - Explore opportunities in **agriculture, textiles, furniture, and pharma** sectors.
 - Ensure active participation in international exhibitions such as the **Abu Hanifa Exhibition, Kabul**.
 - Recommended convening a **Joint Board of Directors meeting with Afghan counterparts within one month** to discuss trade bottlenecks and future collaboration.
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7. President's Remarks – Mr. Junaid Makda

- Expressed gratitude for the confidence placed in him.
- Outlined priorities for his tenure:



- Building on PAJCCI's international engagement, including MOUs signed with the **Islamic Chamber of Commerce** and collaboration with the **International Trade Centre (ITC)**.
 - Promoting **women empowerment and agri-food initiatives** through global platforms.
 - Strengthening coordination among directors across Karachi, Lahore, Peshawar, Quetta, and Kabul.
 - Appreciated the support of senior members, particularly **Mr. Qazi Zahid**, for ensuring smooth functioning throughout the year.
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8. Ex-Officio – Mr. Qazi Zahid

- Acknowledged the role of the Chairman in guiding PAJCCI.
 - Congratulated the new President and office bearers.
 - Raised serious concerns about the imposition of **2% Infrastructure Development CESS by Khyber Pakhtunkhwa**, which is adversely impacting exports to Afghanistan and CIS countries.
 - Urged PAJCCI leadership to take up the matter with the **Commerce Ministry** and **Chief Minister of KPK** on priority.
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9. Senior Vice President's Remarks – Mr. Zia ul Haq Sarhadi

- **Mr. Zia-ul-Haq Sarhadi** echoed concerns on CESS and highlighted border-related trade bottlenecks.
 - Members stressed the need for:
 - Urgent dialogue with provincial governments.
 - Addressing humanitarian challenges at border crossings.
 - Protecting 70–80% of trade routed through Peshawar and Hyderabad corridors.
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10. Conclusion

- The AGM concluded with a **vote of thanks** to the Chair, office bearers, and members for their continued commitment to strengthening Pakistan-Afghanistan economic ties.