

PAKISTAN AFGHANISTAN JOINT CHAMBER OF COMMERCE AND INDUSTRY



PERFORMANCE REPORT

October 2025 – September 2026

PAJCCI SECRETARIAT



PAKISTAN AFGHANISTAN JOINT CHAMBER OF COMMERCE AND INDUSTRY

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PAKISTAN AFGHANISTAN JOINT CHAMBER OF COMMERCE AND INDUSTRY

PREAMBLE

The **Pakistan-Afghanistan Joint Chamber of Commerce & Industry (PAJCCI)** was established with the objective of promoting bilateral trade, strengthening economic cooperation, and facilitating commercial connectivity between Pakistan and Afghanistan. As a licensed trade organization, PAJCCI provides a dedicated platform for the business community to engage with government authorities, diplomatic missions, trade bodies, and other stakeholders to address challenges affecting cross-border trade and transit.

The **2025–2026 reporting period was marked by significant disruption to Pakistan–Afghanistan trade and transit following the prolonged closure of major border crossings.** The resulting interruption in the movement of cargo and commercial vehicles created serious challenges for traders and transporters, including stranded transit cargo, congestion at ports and border locations, increased detention and demurrage costs, and disruption to established trade routes. These developments placed additional pressure on businesses on both sides and highlighted the need for coordinated mechanisms to maintain trade continuity during periods of disruption.

Against this backdrop, PAJCCI remained actively engaged with the **Ministry of Commerce, Directorate General of Trade & Tariff, port authorities, diplomatic missions, chambers of commerce, shipping and logistics stakeholders, and the private sector.** The Chamber focused on raising the concerns of the business community, facilitating the resolution of stranded cargo and related commercial issues, and advocating practical measures to preserve trade linkages and regional connectivity.

This **Performance Report 2025–2026** presents PAJCCI’s activities, engagements, policy interventions, institutional developments, and key initiatives undertaken during the reporting period. It reflects the Chamber’s efforts to respond to immediate challenges arising from the border situation while continuing to pursue **long-term trade facilitation, regional connectivity, market access, and sustainable economic cooperation** between Pakistan, Afghanistan, and the wider region.



PAKISTAN AFGHANISTAN JOINT CHAMBER OF COMMERCE AND INDUSTRY

PAJCCI's Executive Committee

Pakistan Chapter



Muhammad Zubair Motiwala
Chairman (Both Chapters)

OFFICE BEARERS – 2024-2026



Junaid Makda
President



Zia-ul-Haq Sarhadi
SVP



Muhammad Pervez Lala
VP

DIRECTORS – 2024-2026



Abdul Basit



Farooq Ahmad



Mohammad Junaid Nawab



Muhammad Atta ur Rehman



Obaidullah Durvesh



Nighat Shahid



Suleman Chawla



Muhammad Usman Ansari



Durr e Shahwar Nisar



Huma Waheed

Afghanistan Chapter



Khan Jan Alikozai
Co-Chairman (Both Chapters)

OFFICE BEARERS – 2022-2025



Khan Jan Alikozai
President



Mohammad Yonass Momand
VP (KDR)



Soltan Mohammad Safi
VP (NDR)

DIRECTORS – 2022-2025



Azrakhsh Hafize



Khan Mohammad Sarfraz



Ahmad Shah Yarzada



Ajmal Safi



Haji Sharafuddin



Ahmad Zia Azimi Shinoz



Homayoun Khojzazada



Noor Wali Yaqoobi



Ziauddin Achakzai



Parwarish Oryiakhal



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Pakistan Economic Overview – 2026

Pakistan's economy showed **continued stabilization and moderate recovery during FY2025–26**. Real GDP grew by **3.70%**, with services expanding by **4.09%**, industry by **3.51%**, and agriculture by **2.89%**. The economy reached an estimated size of **US\$452.1 billion**, while per-capita income increased to **US\$1,901**.

The economic outlook remains focused on **macroeconomic stability, export growth, investment and structural reforms**. However, higher energy prices and external economic pressures remain important risks to inflation, trade and growth. The IMF projects growth around **4.1% for FY2026–27**, subject to continued reforms and external conditions.

Overall, 2026 represents a transition from economic stabilization toward sustainable growth, with greater emphasis on exports, investment, productivity and regional trade connectivity.

Sources: Pakistan Economic Survey 2025–26; Pakistan Bureau of Statistics; IMF, 2026.

Afghanistan Economic Overview – 2026

Afghanistan's economy continued its **modest recovery in 2026**, with real GDP growth projected at around **4%**. However, rapid population growth, the return of millions of Afghans, declining external aid and weak investment are limiting improvements in per-capita incomes. Inflation also increased during 2026, while the country continues to face a **large trade deficit driven by strong import demand and relatively weak exports**.

The **private sector, agriculture, mining, construction and services** remain important sources of economic activity. At the same time, limited access to finance, unreliable electricity, banking-sector constraints and disruptions to regional trade continue to affect businesses.

Overall, Afghanistan's 2026 economy shows resilience but remains highly dependent on regional trade, imports and external conditions, making improved trade connectivity and private-sector development particularly important.



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Source: World Bank, *Afghanistan Development Update*, May 2026; *Afghanistan Economic Monitor*, 2026.

Pakistan–Afghanistan Bilateral & Transit Trade Trend – 2026

Pakistan–Afghanistan **transit trade has declined sharply in recent years**. Transit cargo through Pakistan reached a peak of approximately **102,886 containers valued at US\$6.7 billion in FY2022–23**, but fell to **54,114 containers in FY2023–24**, **42,959 containers worth US\$1.36 billion in FY2024–25**, and further to only **11,592 containers worth US\$367 million in FY2025–26**.

The decline accelerated following the **closure of the Pakistan–Afghanistan border in October 2025**, which disrupted the movement of bilateral and transit cargo. Afghanistan has increasingly used **Iranian and Central Asian routes** to diversify its trade corridors.

Source: *Pakistan Customs/Directorate of Transit Trade data as reported by Dawn, July 2026; Reuters, January 2026.*



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MANAGEMENT REPORT 2026

1. Management Overview

The year 2026 remained a challenging yet strategically important period for the Pakistan–Afghanistan Joint Chamber of Commerce & Industry (PAJCCI). The Chamber continued to serve as a platform for business facilitation, policy advocacy, government engagement and regional economic connectivity, with particular focus on Pakistan–Afghanistan bilateral trade, transit trade and emerging linkages with Iran and the Central Asian Republics.

During the year, PAJCCI maintained active engagement with government departments, regulatory authorities, diplomatic missions, business organizations and private-sector stakeholders. The Secretariat continued to convert business concerns into structured representations, meetings, follow-ups and policy recommendations, while simultaneously strengthening the Chamber's institutional and regulatory framework.

The year's work was undertaken against the backdrop of significant disruption to Pakistan–Afghanistan trade and transit routes. PAJCCI therefore adopted a dual approach: addressing immediate problems faced by the business community while also pursuing longer-term mechanisms for sustainable regional trade connectivity.

2. Pakistan–Afghanistan Trade & Transit Advocacy

Pakistan–Afghanistan bilateral and transit trade remained one of PAJCCI's principal areas of engagement during 2026.

Following the prolonged closure and disruption of border crossings, PAJCCI continuously engaged with the Ministry of Commerce, Directorate General of Transit Trade, customs authorities, SIFC and other relevant stakeholders regarding stranded cargo, re-export of Afghan transit cargo, demurrage and detention, customs procedures, border operations and the broader impact on exporters, importers, transporters and logistics operators.

A significant development was the January 2026 intervention concerning stranded Afghan Transit Trade cargo. Following the engagement of PAJCCI leadership with the Ministry of Commerce, the government permitted the re-export of stranded Afghan transit cargo at Karachi Port, Gwadar Port and border crossing points. PAJCCI subsequently acknowledged the decision and continued engagement on remaining transit-related issues.

The Chamber also maintained dialogue with the Directorate General of Transit Trade to identify operational difficulties and develop recommendations for improving future bilateral and transit trade flows. The approach increasingly focused on **system improvement and preparedness for restoration of trade**, rather than addressing only immediate border disruptions.



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PAJCCI's advocacy also highlighted the importance of maintaining Pakistan's position as a trade corridor to Afghanistan and the Central Asian Republics. In June 2026, PAJCCI publicly called for dialogue and restoration of trade, with the Chamber highlighting the economic losses caused by prolonged restrictions.

3. Government & Diplomatic Engagement

PAJCCI continued its role as a bridge between the business community and government and diplomatic stakeholders.

Throughout 2026, meetings and communications were undertaken with senior officials and institutions dealing with commerce, transit, customs, ports, border management and regional connectivity. These engagements focused on converting private-sector concerns into actionable recommendations and maintaining institutional channels despite difficult bilateral circumstances.

The Chamber also maintained engagement with diplomatic representatives and foreign commercial officials, ensuring that trade and economic considerations remained part of the broader bilateral dialogue.

The Secretariat supported preparation of meeting briefs, correspondence, minutes, follow-up communications and policy recommendations to ensure continuity between meetings and institutional actions.

4. Pakistan–Iran Trade & Regional Connectivity

During 2026, PAJCCI expanded its regional connectivity agenda beyond Pakistan–Afghanistan trade by examining Pakistan–Iran routes as an alternative and complementary corridor for trade with Iran, Afghanistan and Central Asia.

A dedicated focus was placed on the **Rimdan–Gabd route, Mand border, Gwadar and Chabahar connectivity**, including the operational requirements for commercial movement and transshipment.

On 14 September 2026, PAJCCI engaged with **H.E. Morad Nemati Zargaran, Commercial Attaché of Iran in Karachi**, on the directives of President Junaid Makda. Discussions covered the upgrading of the Gabd road, operationalization of Mand, Iranian investment interest around Rimdan, and making the WeBOC/PSW mechanism operational for cross-border trade.

PAJCCI also examined wider Pakistan–Iran trade opportunities involving agriculture, manufacturing, minerals, energy, barter mechanisms, transit and regional supply chains.

This work reflected the Chamber's broader objective of positioning Pakistan as a commercially viable gateway connecting **Afghanistan, Iran and Central Asia**.

5. Regional Economic & Central Asian Connectivity

Regional connectivity remained a recurring theme in PAJCCI's policy engagement.



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The Chamber continued to highlight the potential of Afghanistan as a geographical bridge between Pakistan and the Central Asian Republics and advocated for predictable transit arrangements, efficient customs procedures, improved border infrastructure and practical payment mechanisms.

The Chamber's approach was increasingly oriented toward developing **multiple and complementary trade corridors**, rather than relying exclusively on one route.

This regional perspective is particularly important as Afghanistan continues to expand trade relationships with Iran, Central Asia and other regional partners.

6. Port, Shipping & Logistics Facilitation

PAJCCI continued engagement with port authorities, terminal operators, shipping lines and relevant government stakeholders concerning the financial and operational impact of prolonged cargo delays.

Issues pursued during the year included:

- detention and demurrage;
- free-time extensions;
- stranded Afghan transit cargo;
- terminal-related charges;
- re-export procedures;
- movement of transit containers;
- coordination between ports and border crossings; and
- facilitation of future transit flows.

The objective remained to reduce avoidable costs for the business community and establish mechanisms that can respond quickly when cross-border trade is disrupted.

7. Policy & Regulatory Advocacy

The Secretariat continued monitoring trade-related SROs, customs procedures and regulatory developments affecting Pakistan–Afghanistan and regional trade.

PAJCCI's policy work included analysis and representation on:

- Afghanistan Pakistan Transit Trade Agreement (APTTA);
- transit guarantees and related requirements;
- barter trade mechanisms;
- re-export of transit cargo;
- customs and WeBOC procedures;
- cross-stuffing and transit arrangements;
- Pakistan–Iran land-route trade;
- regional transit through Afghanistan; and



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- trade facilitation requirements for Central Asian markets.

The Chamber continued to advocate for **predictability, continuity and practical implementation** of trade policies so that changes in political or security conditions do not unnecessarily disrupt legitimate commercial activity.

8. International & Institutional Relations

During 2026, PAJCCI continued strengthening institutional relationships through strategic engagements and cooperation with chambers, business organizations and international stakeholders.

The Chamber's network-building activities complemented its regional trade mandate and created additional avenues for B2B cooperation, investment promotion and market access.

PAJCCI also maintained engagement with research and policy stakeholders concerning Pakistan–Afghanistan relations, cross-border commerce and regional dynamics, including engagement with researchers and experts studying the region.

9. Women Entrepreneurship & Inclusive Representation

PAJCCI also continued highlighting the achievements of its women members and recognized members who received international recognition, including the **IWEC Award 2026**.

10. Governance, Regulatory Compliance & Institutional Strengthening

A substantial portion of Secretariat work during 2026 focused on strengthening PAJCCI's regulatory and governance framework.

Key areas included:

- implementation of the revised Memorandum & Articles of Association;
- coordination with DGTO and SECP;
- corporate compliance matters;

An EOGM was held on **25 May 2026** at the PAJCCI Secretariat and through Zoom as part of the governance and constitutional amendment process.

These activities required continuous coordination among the Executive Committee, members, DGTO, SECP, auditors and the Secretariat.

12. Communications, Reporting & Institutional Representation

The Secretariat continued managing PAJCCI's institutional communications, including:



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- official correspondence;
- press releases;
- meeting minutes;
- policy briefs;
- government representations;
- diplomatic correspondence;
- website updates;
- event documentation;
- member communications; and
- social and media coordination.

This ensured that PAJCCI's advocacy remained documented and that decisions and commitments emerging from meetings were followed through institutionally.

13. Key Management Outcome of 2026

The principal management outcome of 2026 was the continued transformation of PAJCCI's role from a forum for discussion into a **structured trade-facilitation and policy-advocacy platform**.

Despite prolonged disruption to Pakistan–Afghanistan trade, the Chamber maintained engagement with government, diplomatic and business stakeholders; pursued resolution of stranded cargo and transit issues; expanded its regional connectivity agenda toward Iran and Central Asia; facilitated private-sector concerns; and simultaneously strengthened its governance and regulatory framework.

The year's activities demonstrate that PAJCCI's institutional role increasingly extends across three interconnected areas:

Trade Facilitation → Policy Advocacy → Regional Economic Connectivity

14. Way Forward

Going forward, PAJCCI's priorities should remain focused on:

1. Restoration and sustainable growth of Pakistan–Afghanistan bilateral and transit trade.
2. Development of predictable and commercially viable transit mechanisms.
3. Strengthening Pakistan's connectivity with Afghanistan and the Central Asian Republics.
4. Operationalization of Pakistan–Iran border and transit opportunities.
5. Development of practical B2B and investment linkages.
6. Continued engagement with government and diplomatic stakeholders.
7. Digitalisation and institutionalisation of member facilitation.
8. Strengthening regulatory compliance and corporate governance.
9. Expanding the Chamber's international institutional network.
10. Maintaining continuity of trade policy through changing regional circumstances.



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Conclusion

The year 2026 was marked by significant external challenges but also by continued institutional activity and strategic engagement by PAJCCI. The Chamber remained actively engaged with government authorities, diplomatic missions, regulators, ports, business organizations and private-sector stakeholders.

PAJCCI's work during the year reinforced its role as a **business bridge between Pakistan and Afghanistan and an advocate for wider regional economic connectivity**, while the Secretariat simultaneously ensured continuity in governance, compliance, documentation, communication and member facilitation.

The experience of 2026 provides a foundation for PAJCCI to move from responding to individual trade disruptions toward developing **long-term, resilient and commercially sustainable regional trade corridors**.



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PAJCCI'S MEETING WITH OFFICIALS, DIPLOMATS

President PAJCCI along with Delegation Met with Mr. Irfan Javed Director General Director General Transit Trade (DGTT) – September 24, 2026

A PAJCCI delegation led by President Mr. Junaid Makda met with Mr. Irfan Javed, Director General Transit Trade, Customs–FBR, at Custom House, Karachi, to discuss the prevailing Pak-Afghan bilateral and transit trade situation and prepare for the future resumption of trade activity.

The Director General briefed the delegation on recent meetings and informed that DG Transit Trade is actively working on issues previously faced by the trading community and on improving systems and procedures relating to transit and bilateral trade. While the Pak-Afghan border remains closed at present, the meeting focused on addressing existing procedural and operational challenges so that necessary arrangements are in place when trade and transit movements resume.

President Junaid Makda briefed the DG on the history and establishment of PAJCCI, its Pakistan and Afghanistan chapters, and its longstanding role in facilitating Pak-Afghan bilateral and transit trade, including its engagement on the Afghanistan-Pakistan Transit Trade Agreement (APTTA). He also highlighted PAJCCI's past engagement with SIFC and other relevant authorities on trade-related challenges.

Mr. Makda emphasized that **DG Transit Trade and PAJCCI have a shared institutional role in supporting Pak-Afghan bilateral and transit trade** and should maintain structured coordination for the future. In this regard, he proposed developing an institutional understanding/MoU between DGTT and PAJCCI, regular sharing of relevant trade data, and inclusion of PAJCCI in meetings and consultations concerning Pak-Afghan trade. He further emphasized that policy decisions issued by DGTT should be effectively communicated to and implemented by relevant terminals and shipping lines to ensure uniform application once trade operations resume.

Mr. Qazi Zahid Hussain, Ex-Officio PAJCCI, highlighted payment-related difficulties previously faced by traders and emphasized the need for clarity and appropriate mechanisms for future trade operations. DGTT agreed to examine the matter further and engage with relevant stakeholders to better understand the issue.

Mr. Abdul Ghaffar, Coordinator PAJCCI, highlighted the infrastructure challenges previously experienced at the **Gabd border**, particularly the limited road capacity on the Pakistani side. He noted that the existing single-lane road may not be sufficient to accommodate future movements involving imports, exports, TIR and transit traffic in both directions. DGTT acknowledged the concern and agreed to arrange a dedicated meeting in the coming week to discuss the matter and identify measures for improving future traffic flow.

The issue of customs infrastructure at **Mand border** was also discussed. DGTT clarified that the matter falls within the domain of other relevant authorities. President Junaid Makda stated that PAJCCI would take up the matter with the concerned authorities in Islamabad for further consideration.



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The meeting concluded with agreement to continue coordination and hold a follow-up meeting in the coming week. The discussions reflected a **forward-looking approach to resolving past operational challenges and strengthening systems, infrastructure and institutional coordination in preparation for the eventual resumption of Pak-Afghan bilateral and transit trade.**

As a token of appreciation, President Junaid Makda presented a commemorative shield to Mr. Irfan Javed, Director General Transit Trade, Customs–FBR, Karachi.



Meeting with Brigadier Mr. Rafiq September 18, 2026

PAJCCI welcomed **Brigadier Rafiq** at its Secretariat on 18 September 2026 for a detailed discussion on the **Pakistan–Iran trade route**, the challenges currently affecting cross-border trade, and possible measures to facilitate smoother trade movement.

The meeting provided an opportunity to discuss the practical difficulties faced by the business community during the prevailing situation, particularly in relation to trade routes and cross-border movement. The participants also exchanged views on the **way forward for strengthening trade connectivity with Iran** and ensuring more efficient and sustainable facilitation mechanisms for traders.



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The engagement reflected PAJCCI's continued efforts to maintain dialogue with relevant stakeholders and promote practical solutions for the business community engaged in Pakistan–Iran trade.



Hira Mustafa Journalist – CNA (Channel NewAsia) interviewed President PAJCCI for prolonged Border Closure – September 2026

Mr. Makda was interviewed by Ms. Hira Mustafa of CNA Channel NewsAsia to discuss the prolonged Pakistan-Afghanistan border closure and its impact on Pakistan's economy and bilateral trade.

During the interview, Mr. Makda highlighted the economic repercussions of the continued border closure, including disruption to bilateral and transit trade, challenges faced by exporters, importers, transporters and other stakeholders, and the wider impact on regional trade connectivity.



The interview provided an international platform for PAJCCI to present the perspective of the business community and emphasize the importance of sustained trade connectivity, regional economic linkages, and practical measures to address the consequences of the prolonged border closure.

PAJCCI's Delegate Met with H.E. Morad Nemati Zargaran, Commercial Attaché, Iran – Karachi – September 2026

On the directives of **PAJCCI President Mr. Junaid Makda**, a meeting was held with **H.E. Morad Nemati Zargaran, Commercial Attaché of Iran in Karachi**, to discuss prevailing Pakistan–Iran trade issues and explore practical measures to strengthen cross-border connectivity, particularly through the **Rimdan–Gabd and Mand borders**.

The discussions focused on the following key areas:





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- **Gabd Road:** Upgrading the existing single-lane road to a **3–4 lane road** to facilitate the growing movement of commercial traffic.
- **Mand & Rimdan Borders:** Exploring the operationalization of the **Mand Border for trade**, while Iran also expressed interest in investment opportunities at Rimdan, subject to its prevailing financial circumstances.
- **WeBOC/PSW:** Emphasizing the need to make the relevant **WeBOC/PSW module fully live and operational** to support efficient customs and trade processing.

The meeting highlighted the importance of coordinated efforts to improve border infrastructure, trade facilitation mechanisms and connectivity between Pakistan and Iran, with a view to creating more efficient routes for bilateral and regional trade.



Prof. Magnus Marsden visited PAJCCI to discuss the Cross border trade – August 18, 2026

PAJCCI hosted **Prof. Magnus Marsden of the University of Sussex** at the PAJCCI Secretariat on 18 August 2026 for an exchange of views on Karachi's evolving role in regional trade and its potential as a key hub for **Pakistan–Afghanistan–Central Asia connectivity**.



The discussion covered a range of areas, including **regional commodity trade, cross-border economic linkages, and opportunities in the education sector**. Particular attention was given to the role of Karachi in facilitating regional trade and connecting businesses with markets across Afghanistan and Central Asia. The meeting also explored potential avenues for **future collaboration among PAJCCI**,





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academia and the business community, with the objective of generating greater understanding, knowledge exchange and opportunities to strengthen regional economic and trade linkages.

PAJCCI–GPCCI MoU: From Partnership to Implementation – July 31, 2026

Following the signing of the **Memorandum of Understanding (MoU) between the Pakistan-Afghanistan Joint Chamber of Commerce & Industry (PAJCCI) and the Greek-Pakistani Chamber of Commerce & Industry (GPCCI) on 31 July 2026**, PAJCCI continued its engagement with the Greek business community to translate the partnership into practical opportunities.



As part of this follow-up, PAJCCI held a meeting with **Ms. Rubina Markopoulou** to discuss **investment opportunities in Greece, bilateral trade prospects, B2B linkages, and avenues for business collaboration**. The discussion focused on identifying areas where the two chambers can facilitate direct business connections and encourage greater investment and trade between Pakistan and Greece.

The engagement represents a continued effort to move the MoU from a formal partnership towards **practical business cooperation, stronger B2B linkages, and expanded commercial opportunities for businesses in both countries**.

PAJCCI Follow-Up Meeting with Chairman Karachi Port Trust after the Meeting of Maritime Minister Mr. Junaid Anwar Chaudary.

PAJCCI delegation held a follow-up meeting with **Rear Admiral Shahid Ahmed SI(M), Chairman Karachi Port Trust (KPT)**, on 09 June 2026 to pursue the issues earlier raised by **PAJCCI President Mr. Junaid Makda** with **Maritime Minister Mr. Junaid Anwar Chaudhry** at KCCI.

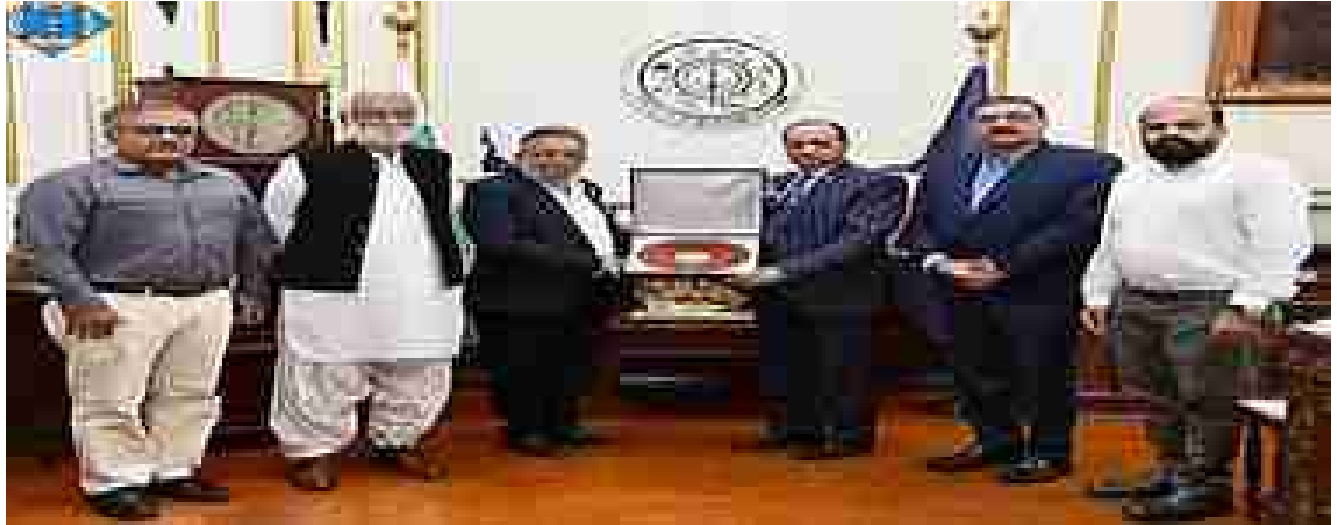


The meeting focused on the **remaining stranded Afghan transit cargo under the APTTA framework**, particularly the concerns relating to **detention and demurrage charges**. The delegation also discussed additional measures to facilitate the movement and clearance of transit cargo and reduce the financial burden on traders.



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The engagement further covered proposals to enhance **trade facilitation, port efficiency and regional connectivity**, while strengthening Karachi's position as a key **transit and transshipment hub for Afghanistan and the wider Central Asian region**.



Extraordinary General Meeting (EOGM)

PAJCCI convened an **Extraordinary General Meeting (EOGM)** on 25 May 2026 at the PAJCCI Secretariat and via Zoom to consider and endorse the **revised Memorandum & Articles of Association (M&AOA)** of the Chamber.

The revised M&AOA, duly approved by the **Directorate General of Trade Organizations (DGTO)**, was aligned with the applicable requirements of the **Trade Organizations Act, 2013, Trade Organizations Rules, 2013, subsequent amendments, and the statutory template prescribed under SRO 525(I)/2016 dated 1 June 2016**.

The EOGM marked an important step in strengthening PAJCCI's **governance framework, regulatory compliance and institutional structure** in accordance with the prevailing statutory requirements.





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MoU with Beijing TDD E-Commerce Co., Ltd. (TDD) May 11, 2026

PAJCCI signed a **Memorandum of Understanding (MoU) with Beijing TDD E-Commerce Co., Ltd. (TDD), a subsidiary of IBI Group, Beijing, China**, on 11 May 2026 to strengthen bilateral trade and investment cooperation between Pakistan and China.

The partnership focuses on facilitating **B2B matchmaking, business delegations, investment promotion and trade facilitation** across key sectors, including **textiles, engineering, renewable energy, food and agri-tech, healthcare, IT, electronics and automotive**.



Through this collaboration, PAJCCI aims to expand business linkages, facilitate international partnerships and create new avenues for **trade, investment and market access** for the business communities of Pakistan and China

PAJCCI collaboration with ICC Agrifood Global Investment & Partnership Conference & Expo May 14, 2026

PAJCCI collaborated with **ICC Agrifood Global Investment & Partnership Conference & Expo** held on 14 May 2026, providing an opportunity to engage with international stakeholders and explore emerging opportunities in the **agrifood, investment and trade sectors**.





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The event supported PAJCCI's efforts to strengthen international business linkages, identify potential investment opportunities and promote greater connectivity between the Pakistani business community and global markets.



MoU with Shangrila Hotels & Resorts May 2026

PAJCCI facilitated a **Memorandum of Understanding (MoU)** with **Shangrila Hotels & Resorts** to provide **exclusive discounts, special offers and preferential hospitality services** to members of the **Pakistan Afghanistan Joint Chamber of Commerce & Industry (KCCI)** across its branches.



The initiative aims to provide added value to the business community by offering preferential hospitality services while strengthening collaboration between the private sector and the hospitality industry.

Meeting with Federal Minister for Maritime Affairs Mr. Junaid Anwar Chaudary April 20, 2026

Federal Minister for Maritime Affairs Mr. Muhammad Junaid Anwar Chaudhry visited **Karachi Chamber of Commerce & Industry (KCCI)** on 20 April 2026, where **PAJCCI President Mr. Junaid Makda** raised key concerns relating to **Afghan Transit Trade**.

The discussion focused on the challenges faced by traders following the approval of **re-routing arrangements and issuance of relevant SROs**. The PAJCCI President highlighted that, despite traders acting upon the approved arrangements and moving their cargo accordingly, terminal operators continued to impose **detention and demurrage charges**, including in circumstances where force majeure had been declared.

The matter had also been taken up with **Karachi Port Trust (KPT)**, which clarified that detention charges on containers are determined and collected by the respective shipping lines and are not regulated by KPT.



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The Honorable Minister directed that matters falling within the jurisdiction of the Port Authority, where unresolved, should be formally submitted to the **Chairman KPT** for appropriate action and resolution. The engagement provided an important platform for PAJCCI to present the practical challenges faced by the business community and seek institutional coordination on Afghan transit trade facilitation.

PAJCCI signed an MoU with Gujranwala Chamber of Commerce & Industry

PAJCCI and the **Gujranwala Chamber of Commerce & Industry (GCCI)** formalized their partnership through the signing of a **Memorandum of Understanding (MoU)** in April 2026, aimed at strengthening cooperation between the two chambers and expanding opportunities for the business community.

The collaboration focuses on **enhancing business linkages, promoting joint initiatives and facilitating greater engagement** on matters relating to bilateral trade, particularly Pakistan–Afghanistan commercial relations.



The MoU also reflects the private sector's continued commitment to maintaining **business connectivity and economic cooperation** amid evolving regional circumstances. Through this partnership, PAJCCI and GCCI seek to support trade facilitation, encourage dialogue among businesses and create opportunities for greater commercial collaboration.

The partnership reinforces the role of chambers of commerce in **connecting businesses, supporting economic resilience and promoting sustainable regional trade linkages**.



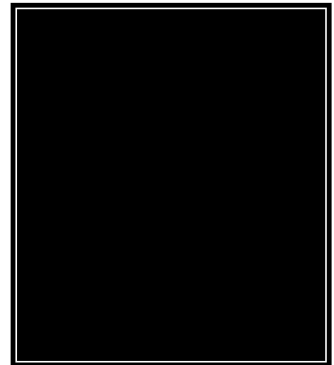


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PAJCCI Senior Vice President – March 23, 2026

On 23 March 2026, PAJCCI Senior Vice President Mr. Zia-ul-Haq Sarhadi, recipient of the Sitara-e-Imtiaz, represented the Chamber in connection with its ongoing efforts to promote bilateral trade, transit facilitation, and regional economic connectivity.

His engagement reflected PAJCCI's continued commitment to supporting the business community and advancing practical solutions to challenges affecting Pakistan-Afghanistan trade and commercial linkages.



PAJCCI Members Recognized at IWEC 2026 February 2026

PAJCCI congratulates its distinguished members **Ms. Sakina Hashim, Ms. Afshan Akram and Ms. Roshan Makda** on receiving the prestigious **IWEC Award 2026**.

Their recognition at an international platform reflects their leadership, dedication and contributions to the business community. The achievement also highlights the growing participation and accomplishments of **women entrepreneurs within the PAJCCI network**.

PAJCCI takes pride in the achievements of its members and remains committed to supporting and promoting women-led businesses, entrepreneurship and greater participation of women in regional and international commerce.





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The recognition of these three members at IWECE 2026 represents another significant achievement for the PAJCCI business community and reinforces the importance of connecting Pakistani entrepreneurs with global platforms and opportunities



Engagement with Dr. Annika Schmeding on Research

PAJCCI engaged with Dr. Annika Schmeding regarding her research and the proposed continuation of discussions on the subject. Following initial communication and PAJCCI's review of the matter, Dr. Schmeding expressed her interest in further discussing the research topic and its relevant dimensions.

During her visit to Karachi, Dr. Schmeding conveyed her availability for a meeting with PAJCCI to continue the discussion and explore areas of mutual relevance. The engagement provided an opportunity for PAJCCI to contribute its institutional perspective and practical insights on matters relevant to her research.

The proposed meeting reflected PAJCCI's continued engagement with researchers and stakeholders working on subjects connected with Pakistan, Afghanistan, regional affairs, and cross-border economic and social dynamics.





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PAJCCI Participation in 21st My Karachi Exhibition at Karachi Expo

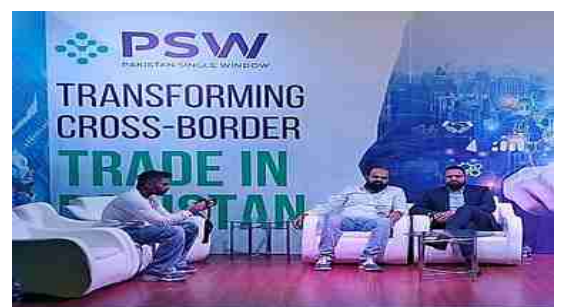
PAJCCI participated in the **My Karachi Exhibition from 06 to 08 February**, showcasing its initiatives and facilitating interaction with the business community, traders, exhibitors, and visitors. The participation provided an effective platform to highlight PAJCCI's role in promoting **Pakistan-Afghanistan bilateral trade, transit trade, and regional connectivity**, while also strengthening engagement with the wider business community.



PAJCCI's presence at the exhibition further contributed to creating awareness about trade opportunities and the Chamber's efforts to facilitate cross-border business linkages.



Venue: Hall No. 05 | **Stall:** 5C-21



PAJCCI–GPCCI Engagement: Implementation of MoU & Greek Golden Visa Opportunity



Following the signing of the **Memorandum of Understanding (MoU)** between the **Pakistan-Afghanistan Joint Chamber of Commerce & Industry (PAJCCI)** and the **Greek Pakistan Chamber of Commerce & Industry (GPCCI)**, a follow-up meeting was held at the **PAJCCI Secretariat** on **28 January 2026**.

Ms. Rubina Markopoulou, Founder & President, GPCCI,

along with a technical representative, visited the PAJCCI Secretariat for discussions aimed at translating the MoU into practical cooperation and identifying areas of mutual benefit.



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The meeting focused on the **implementation of the agreed areas of cooperation**, strengthening business linkages between Pakistan and Greece, and exploring opportunities for investment and mobility, including the **Greek Golden Visa programme**. The engagement provided a platform to discuss the proposed mechanism, requirements, and potential facilitation for interested members and business communities.

The meeting marked a further step towards developing the PAJCCI–GPCCI partnership into a practical platform for **business networking, investment facilitation, and bilateral commercial opportunities**.



PAJCCI as Supporting Organization – Sustainable Tourism Forum & Expo 2026

The **Pakistan-Afghanistan Joint Chamber of Commerce & Industry (PAJCCI)** participated as a **Supporting Organization of the Sustainable Tourism Forum & Expo (STF) 2026**, held on 21–22 January 2026 at PC Hotel, Karachi.

The international forum brought together ministers, chamber leaders, investors, policymakers, and industry experts to explore opportunities in **sustainable tourism, investment facilitation, medical and halal tourism, green finance, technology, and destination development**.

PAJCCI's association with the forum provided an opportunity to promote greater **regional economic connectivity and cross-border business linkages**, while facilitating interaction between its members and international business and investment stakeholders.

The event featured **ministerial sessions, panel discussions, technical workshops, investor pitches, and an international exhibition**, providing a platform for exploring potential partnerships, joint ventures, and investment opportunities in the tourism and related sectors.





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Follow-Up Meeting with Secretary Commerce on Stranded Afghan Transit Trade Containers January 10, 2026

Following the prolonged Pakistan–Afghanistan border closure, a significant number of Afghan Transit Trade (ATT) containers remained stranded at Karachi ports, Border Crossing Points (BCPs), and en-route locations, resulting in congestion, increased detention and demurrage charges, and substantial financial losses for traders.

In this context, **PAJCCI leadership, led by Chairman Mr. Zubair Motiwala and President Mr. Junaid Makda, engaged with Secretary Commerce Mr. Jawad Paul during a meeting held at the Karachi Chamber of Commerce & Industry (KCCI) on 10 January 2026.** The meeting focused on the difficulties arising from stranded ATT cargo and the need for coordinated measures to facilitate its clearance and movement.

Following the meeting, the **Ministry of Commerce, Islamabad**, issued Letter No. **1(9)T BT/2013-4914-R dated 12 January 2026**, seeking consolidated details of stranded ATT containers at Karachi ports, BCPs, and en-route locations.

PAJCCI subsequently coordinated with its members to collect details of their stranded and delayed containers. The consolidated information was intended for submission to the **Directorate General of Trade & Tariff (DGTT)** and the **Ministry of Commerce**, enabling the concerned authorities to assess the situation and support timely resolution of the issues affecting the business community.

The engagement demonstrated PAJCCI's continued role in **representing the concerns of traders, coordinating with government authorities, and facilitating practical solutions to disruptions affecting Afghan Transit Trade.**



PAJCCI–GPCCI Engagement: Implementation of MoU & Greek Golden Visa Opportunity December 27, 2025

The **Memorandum of Understanding (MoU)** between the **Pakistan-Afghanistan Joint Chamber of Commerce & Industry (PAJCCI)** and the **Greek Pakistan Chamber of Commerce & Industry (GPCCI)** on **26 August 2025**, a follow-up engagement was held with **Ms. Rubina Markopoulou**,



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Founder & President, GPCCI, to advance the agreed areas of cooperation towards practical implementation.

The meeting focused on establishing an implementation framework for the MoU, strengthening business linkages between Pakistan and Greece, and identifying opportunities for investment and business mobility.

During the discussion, the **Greek Golden Visa programme** was highlighted as a potential investment opportunity for interested PAJCCI members. The applicable investment threshold, property-holding requirements, legal compliance, and procedural aspects were discussed to provide greater clarity to prospective investors.

It was also discussed that a **PAJCCI business delegation would visit Greece**, with GPCCI facilitating the necessary visa arrangements and local coordination. The engagement further covered the proposed investment process, documentation, legal requirements, and roadmap for interested members.

The meeting marked an important step towards translating the PAJCCI–GPCCI MoU into **practical business, investment, and networking opportunities** between the two business communities.



Meeting with Mr. Sanaullah Abro Director General DGTT December 22, 2025

A PAJCCI delegation led by **President Mr. Junaid Makda** met with **Mr. Sanaullah Abro, Director General Customs**, at Custom House to discuss the trade and operational challenges arising from the prolonged Pak-Afghan border closure and its impact on consignments and the business community.

During the meeting, the delegation highlighted the need for appropriate facilitation in view of the exceptional circumstances. The possibility of treating the prevailing situation as a **force majeure** event was also discussed. The DG Customs acknowledged the concern and indicated that the matter would be considered in light of the outcome of the ongoing high-level deliberations.





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The meeting also resulted in an assurance of support through the **Directorate General of Transit Trade (DGTT)** for addressing the issues faced by traders and facilitating necessary follow-up.

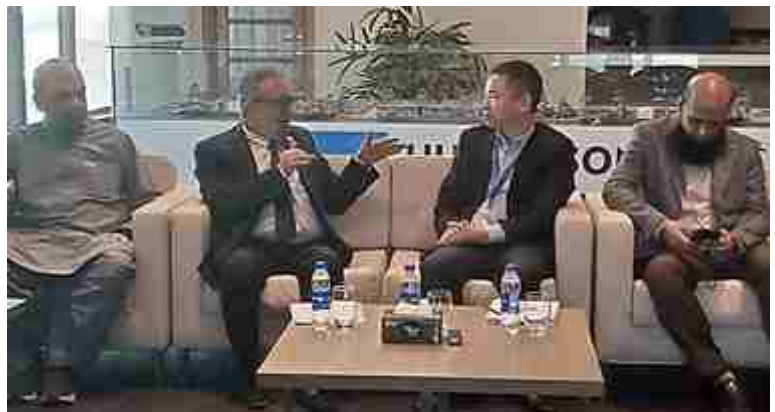


Mr. Makda Met Mr KK Chen South Asia Pakistan Terminal (SAPT) for the waiver of Detention & Demurrage Charges – December 11, 2025

A PAJCCI delegation led by **President Mr. Junaid Makda** met with **Mr. K.K. Chen, Chief Operating Officer (COO), South Asia Pakistan Terminals (SAPT)**, to discuss operational challenges arising from the prolonged Pak-Afghan border closure and its impact on stranded containers and the business community.

Key matters discussed included:

- **Extension of Free Detention Period:** PAJCCI requested SAPT to extend the existing **5-day free detention period to 14 days**, in line with facilities available at Port Qasim and KGTL, considering the exceptional circumstances.
- **Re-Export/Re-Shipping of Containers:** SAPT agreed to consider facilitating the re-export or re-shipping of stuck containers, subject to the required approvals from the **Government of Pakistan, shipping lines, Customs, and FBR**. PAJCCI undertook to pursue the matter with the relevant authorities.
- **Data Sharing:** SAPT confirmed that it had been sharing relevant container data with PAJCCI and would continue regular data sharing to support monitoring and follow-up efforts.





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- **Government & Head Office Coordination:** SAPT agreed to raise the issue of stranded containers with the **Government of Pakistan** and escalate the matter to its Head Office for further consideration and necessary intervention.

The meeting strengthened coordination between PAJCCI and SAPT and provided a platform for pursuing practical measures to mitigate the impact of the border closure on stranded cargo.



PAJCCI Pakistan Chapter & Afghanistan Chapter had a conversation over the prevailing situation between Pakistan and Afghanistan December 10, 2025

An online consultative meeting was held between **PAJCCI Co-Chairman in Afghanistan, Mr. Khan Jan Alokozai**, and **President PAJCCI Pakistan, Mr. Junaid Makda**, to review the prevailing situation between Pakistan and Afghanistan and its impact on bilateral and transit trade.

The leadership discussed the key challenges affecting the movement of goods and emphasized the importance of **close coordination between PAJCCI's Pakistan and Afghanistan offices**. Both sides stressed that, once the prevailing situation stabilizes, bilateral and transit trade operations should be restored at the earliest to minimize further disruption to businesses and traders.



Mr. Khan Jan Alokozai Co-Chairman PAJCCI Afghanistan



Mr. Junaid Makda President PAJCCI - Pakistan

The two leaders reaffirmed their commitment to **continuous information sharing, coordinated engagement, and unified advocacy** on matters affecting the business community. It was agreed that regular consultations between both offices would continue to ensure timely coordination and an effective response to emerging trade-related challenges.

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PAJCCI President's Interview with BBC World Service December 9, 2025

PAJCCI President Mr. Junaid Makda was interviewed by **Mr. Will Bain of BBC World Service** to discuss the prevailing Pakistan-Afghanistan border situation and its impact on bilateral trade and the wider business community.

During the interview, Mr. Makda highlighted the **substantial losses being faced by businesses on both sides**, the broader economic impact of the prolonged border closure, and the sectors most affected by the disruption. He also emphasized the potential for further economic repercussions if the situation and closure persisted.

The interview provided PAJCCI with an international platform to present the concerns of the **trading and business community** and highlight the importance of maintaining trade connectivity between Pakistan and Afghanistan.



Members visited the PAJCCI Secretariat November 15, 2025

Members visited the PAJCCI Secretariat **on 15th November, 2025** for a crucial discussion on border management amid the ongoing situation at the Pakistan–Afghanistan border.

PAJCCI is reviewing the issues raised and continues to engage with the relevant authorities to ensure members' concerns are addressed on priority.

PAJCCI's Efforts for Border Reopening

Following the border closure, **PAJCCI actively pursued the resumption of bilateral trade and transit movement** through repeated letters, representations, and press releases addressed to relevant government authorities and stakeholders. The Chamber highlighted the economic impact of the closure on traders, transporters, and the wider business community, while calling for **early restoration of trade and transit connectivity and a structured mechanism to ensure continuity of commerce during future disruptions**.



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Pakistan–Afghanistan Border Closure – October 2025

On **10 October 2025**, Pakistan–Afghanistan border crossings were closed following **security incidents and insurgency-related clashes** along the border. The closure disrupted bilateral trade and transit movement, resulting in the suspension of cargo movement, stranded consignments, and significant difficulties for traders, transporters, and logistics operators. PAJCCI subsequently engaged relevant stakeholders to address the resulting trade and transit challenges and facilitate affected businesses.

PAJCCI Meeting with Karachi Gateway Terminal (KGTL)

A PAJCCI delegation led by President Mr. Junaid Makda met with Mr. Khurram Aziz Khan, CEO, Karachi Gateway Terminal (KGTL), on 2 October 2025 to discuss operational challenges affecting Pak-Afghan trade and facilitate smoother handling of Afghan cargo.



The delegation included Mr. Qazi Zahid Hussain, Ex-Officio; Mr. Ghaffar, Coordinator PAJCCI; Mr. Nasir Mahmood and Mr. Junaid Mahmood, KCCI Representatives; Mr. Mahmood-ur-Rehman Baig, PAJCCI Member; and Mr. Muhammad Shoaib, Secretary General PAJCCI.

President Junaid Makda highlighted key concerns raised by members, including the need for a dedicated area for Afghan containers with same-day screening and grounding, additional ATMs to address cash shortages, a separate counter for Afghan cargo gate passes and invoices, and a dedicated facility near the Customs office for Afghan agents equipped with computer and printing facilities. The delegation also requested removal or reduction of gate pass cancellation charges.

KGTL acknowledged the concerns and informed the delegation that an online gate pass facility was already available. KGTL also agreed to arrange special training sessions for PAJCCI members to facilitate use of the system. It was further agreed that valid PAJCCI members would be provided discounts on applicable gate pass cancellation charges.

The meeting concluded with consensus to develop a **Tripartite Collaboration between PAJCCI, KCCI and KGTL** to strengthen coordination and facilitate the business community. As a gesture of goodwill, President Junaid Makda presented a commemorative shield to the CEO of KGTL, who reciprocated with a gift.





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PAJCCI 11th Annual General Meeting & Extraordinary General Meeting – September 30, 2025

The Pakistan-Afghanistan Joint Chamber of Commerce & Industry (PAJCCI) successfully convened its **Extraordinary General Meeting (EOGM)** and **11th Annual General Meeting (AGM)** on 30 September 2025. The meetings provided an important platform for members to review key organizational, financial, and governance matters.

Members unanimously approved the minutes of the **10th Annual General Meeting** and the **Extraordinary General Meeting**, along with the audited accounts, appointment of auditors, and adoption of the Annual Performance Report. The meetings reaffirmed PAJCCI's commitment to sound governance, transparency, and effective institutional functioning, while continuing its efforts to promote bilateral and transit trade and strengthen regional economic connectivity.

